



## Job Description

### Te Kaa Trainer and Advisor

Role: Te Kaa Trainer and Advisor (full time, part time or contractor role)  
Location: Tāmaki Makaurau, Auckland

We are looking for motivated and driven Trainers / Advisors who are inspired to work with organisations to unlock the potential that Māori culture can bring to them.

Reporting to the Chief Executive, you will have high levels of initiative and the ability to work autonomously; and will perform a key role in delivering the mission of Te Kaa 'To help 10,000 people positively identify with Māori culture'. You will deliver the [Te Kaa: Igniting your Māori cultural competency 5-Day programme](#) – initially as a co-facilitator, then as a lead facilitator. In addition, it would be highly advantageous if you also have skills to teach te reo Māori, translate te reo Māori and/or offer consulting advice to our clients wishing to transform their organisational culture.

For this role, the ideal candidate must:

- Believe in the mission of Te Kaa
- Have a love of Māori culture and a desire to share it
- Be a practitioner of tikanga Māori
- Be able to converse in Te Reo Māori
- Have a working knowledge of Te Tiriti o Waitangi / Treaty of Waitangi and its contemporary application
- Be confident to facilitate dialogue with highly intelligent and inquisitive people
- Have great written and verbal communication skills in English as most of our clients do not speak Māori
- Be able to work independently and be a strong team player
- Be able to build strong rapport with people, generating high trust relationships
- Have a University degree and at least 5 years' work experience
- Be able to leave your ego at home so that you can lead out with aroha to support people on their learning journey

It would be highly advantageous if you could:

- teach te reo Māori (beginner and intermediate) and / or
- provide te reo Māori translation services, preferably with an accreditation or have the desire to become accredited.

You must be curious and empathetic; and use these qualities to drive great training outcomes.

This position requires someone who can take initiative and function successfully in a collaborative environment. As a strong facilitator and critical thinker, you will lead engagements from proposal through execution, leveraging your expertise to establish client relationships and demonstrate ownership and accountability for delivering solutions.

You may also be required to provide cultural and policy advice in support of our clients. This can include:

- advising on the use of Māori words and phrases
- sensitivities in engaging with Māori
- brokering relationships.

We anticipate the successful applicant will grow into policy and service design roles in support of our broader Maurea work, getting involved in a variety of projects as and when they arise.

### **General Responsibilities**

The successful candidate will be expected to successfully perform the following:

- Lead and support the delivery of Te Kaa – Igniting your Māori Cultural Competency training programme
- Identify and pursue business development opportunities to deliver Te Kaa
- Support thought leadership across all projects
- Demonstrate the ability to manage multiple work streams and project activities at the same time.
- Encourage and facilitate collaboration amongst team members; and promote an inclusive working environment.
- Lead response to client queries relating to cultural advice
- Provide te reo Maori lessons (if skilled)
- Provide Translation services (if skilled)

### **Education Requirements**

Bachelor's degree, preferably in, Arts (Māori), Indigenous Studies, Law or Business – or equivalent relevant work experience

### **Vaccination Requirements**

All our trainers are required to be fully vaccinated against COVID-19, including boosters as required.

### **Application**

Send us your **CV** with EITHER a cover letter OR a link to a 2-minute video of yourself explaining the following:

1. How you practise Māori culture
2. Your work experience to date; and
3. How you will add value to Te Kaa and Maurea.

Please email your CV plus letter or video link to [tekaa@maurea.co.nz](mailto:tekaa@maurea.co.nz).

Please note we will not watch any videos that exceed 2 minutes.

ENDS



## Maurea Consulting Ltd

Maurea Consulting Ltd was founded in 2012 and our vision is to see Māori culture drive Aotearoa forward. Our role is to work with organisations to unlock the potential that Māori culture can bring to them.

Our values are:

### **Manaakitanga**

We care by upholding the mana of our Māori culture and the mana of our clients

### **Kaitiakitanga**

Our relationship with, and obligation to, our taiao (environment) drives our decisions. We connect our people (our team and whānau of learners) with our taiao.

### **Whanaungatanga**

We build high trust relationships and work in collaboration

### **Tino Rangatiratanga**

We demonstrate leadership by bridging te ao Māori and enterprise, influencing the possibility of greater mauri ora for all

### **Ako**

We continue to learn, teach, and innovate with our engagements

We have 3 arms to our business: Maurea Training, Maurea Consulting and Maurea Design.



### **Maurea Training**

We deliver a range of training programmes:

- TE KAA

Te Kaa - Igniting your Māori Cultural Competency is our acclaimed training programme that supports people from around the world to deepen their understanding of Te Ao Māori.

Te Kaa has one mission, and that's to help 10,000 people positively identify with Māori culture. We have been delivering Te Kaa since 2015 and work alongside Māori knowledge holders to deliver this training.

We offer a number of methods to deliver Te Kaa:

- Te Kaa Elect (open to public to attend)
  - Te Kaa In-house (deliver within an organisation)
  - Te Kaa on-line (facilitated)
- 
- TREATY TRAINING –we deliver one day treaty training workshops
  - Māori Design 101 – we deliver a programme to teach the fundamentals of good design utilising our unique Māori design thinking methodology
  - MĀREIKURA WĀNANGA we deliver wānanga to support Wāhine Māori to develop confidence and strength through a focus on karanga
  - MAURI WĀNANGA –we support organisations to understand Mauri and how to work with it –Designed for the GIFT programme with Foundation North
  - TE REO MĀORI – We are in the process of designing a Māori training programme, to support our whānau of learners

### Maurea Consulting

Maurea Consulting assists a number of organisations in all things Māori – including organisational transformation, strategy development, branding, te reo Māori translations, public speaking engagements and cultural advisory services.

### Maurea Design

Through our Maurea Design arm, we lead and support design service delivery to empower organisations to deliver great outcomes to Māori. Drawing on our belief that Māori are natural systems thinkers, we have developed a Māori design thinking methodology and have an ambition to grow more Māori service designers.